



# How Does it Benefit Me?

*“When the economy is good, saving money is important; when it’s bad, saving money is imperative.”*



**T**here are four currencies in which businesses transact: money, time, security and knowledge. Schooley Mitchell’s cost reduction services allow your organization to gain in each of these valuable areas.

## MONEY

Whether it’s creating budget room, increasing value for stakeholders or simply increasing profit, Schooley Mitchell can help. Our consulting services cover three basic things:

- 1) Billing Errors – We ensure you are being billed correctly, recovering any overpayments or errors to put that money back in your bank account.
- 2) Review of Current Services. We conduct an in-depth examination of your current services to confirm you have what you need and want – and ensure you’re not paying for things you don’t need.
- 3) Full Marketplace Analysis. We examine the whole marketplace using specialized processes and tools to identify the best possible prices while maintaining the same – or improved – level of service for you.

This reduces your costs, increases your bottom line and ensures expenditures are well planned. All three steps save you money.

## TIME

Clients tell us that time is the scarcest resource in today’s economy. Schooley Mitchell has its finger on the pulse of the industries to which we consult. This allows us to keep on top of technological trends and product innovations, conduct comprehensive analyses, make expert recommendations and provide superior implementation support. Engaging Schooley Mitchell to handle these demands allows you to focus your valuable time on what you do best.

## SECURITY

It’s difficult to assess all the criteria to make the right decisions about business services and technology. Our Consultants have extensive experience and expertise in these industries, and the leverage to hold your vendors accountable. We recommend the most appropriate solutions for you, giving you the confidence and security in knowing the right decisions are being made according to your business’ needs.

## KNOWLEDGE

Change is the only constant in today’s business landscape, which makes it difficult to amass all the knowledge you need to make informed decisions about your services. Through our advice and recommendations, Schooley Mitchell offers you specialized knowledge and expertise tailored to your specific requirements.