



## Who Is Schooley Mitchell?

- We are the largest independent cost consulting organization in North America.
- We have 200+ locations coast-to-coast – and growing every month.
- We have 325+ professional consultants helping clients make informed telecom decisions.
- We have provided our services to more than 26,000 business clients – with many more to come.

## What Do We Do?

- We help clients make the best decisions about their various business services – telecommunications is just one of our areas of expertise.
- We ensure they get the right thing, from the right vendor, at the right price – currently, and for the future.
- We understand the entire marketplace and pass that knowledge on to our clients – including optimal contract terms, pricing options, and technology choices.
- We invite vendors that we trust to submit their best options to us for consideration for our clients.

## What Is Our Client Relationship?

- Our client has engaged us for advice on their telecom services.
- Our client has contractually agreed that all telecom information – pricing, terms, technology options, etc. – will be submitted to us for evaluation before our client makes any final decisions.

## How Can We Work Together With You?

- If you have any options for consideration for our client please submit them directly to us for examination and comparison.
- If you would like to speak to us about our client and the decision-making process, please contact us directly.
- If you would like to discuss how we can build a long-term, trusting relationship together, and would like to be a trusted vendor that submits information and/or quotes to us on a regular basis for our consideration in relation to all of our clients' needs, please contact us directly.

